LEA CASSAR

CONTACT INFORMATION

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ACADEMIC POSITIONS & AFFILIATIONS

10/2019 -	Professor of Empirical Economics (W3), University of Regensburg (on maternity leave from 04.2019 till 01.2020 and from 11.2020 till 03.2021)
12/2019 -	CEPR Research Affiliate
09/2018 -	Member of the Committee for Organizational Economics of the Verein fuer Socialpolitik
04/2017 -	CESifo Research Network Affiliate
09/2015 - 09/2019	Assistant Professor of Behavioral Managerial Economics (W1), University of Cologne (on maternity leave from 04.2017 till 02.2018)

EDUCATION

2010 - 2015	PhD in Economics, University of Zurich
2007 - 2009	MPhil in Economics, University of Oxford
2005 - 2006	MSc in Economics and Finance, LUISS University
2001 - 2004	BA in Business Administration, LUISS University

VISITING POSITIONS

08/2016	Visiting Scholar, Center of Economic Studies (CES), Munich
Spring 2015	Visiting Scholar, Columbia Business School
11/2014	Visiting Scholar, Rady School of Management, UCSD
Fall 2003	Visiting student, School of Business and Economics, Maastricht University

FIELDS OF INTEREST

Behavioral Economics, Organizational Economics, Labor Economics, Experimental Economics

PUBLICATIONS

Cotofan, M., Cassar, L., Dur, R. and Meier, S. (Forthcoming),"Macroeconomic Conditions When Young Shape Job Preferences for Life" ***Review of Economics and Statistics***

Cassar L. and Meier, S. (Forthcoming),"Doing Good Matter for Doing Well: The Negative Effects of Prosocial Incentives" ***Economic Journal***

Cassar L. and Armouti-Hansen, J. (2020),"Optimal Contracting with Endogenous Project Mission" ***Journal of the European Economic Association*** 18(5), 2647-2676

Cassar L. and Klein, A.H. (2019),"A Matter of Perspective: How Failure Shapes Distributive Preferences" ***Management Science***, 65(11), 4951-5448

Cassar L. (2019),"Job Mission as a Substitute for Monetary Incentives: Benefits and Limits" ***Management Science***, 65(2), 896-912

Cassar L. and Meier, S. (2018),"Nonmonetary Incentives and the Implications of Work as a Source of Meaning" ***Journal of Economic Perspectives***, 32(3), 215-38

Aghion, P., Bechtold, S., Cassar L. and Herz, H. (2018),"The Causal Effects of Competition on Innovation: Experimental Evidence" ***Journal of Law, Economics and Organization*** , 34(2), 162-195

Cassar L. (2007), "Convergence, Inequality and Education in the Galor and Zeira Model.", ***Rivista di Politica Economica***, 97(6), 229-254.

TEACHING EXPERIENCE

From 2020	Social Entrepreneurship (Bachelor, digital), University of Regensburg
Fall 2018	Motivation and Leadership (Master), University of Cologne
Spring 2018	Behavioral Management Science (Bachelor), University of Cologne
Fall 2016,18	Bachelor Seminar on Experimental and Personnel Economics, University of Cologne
Spring 2016	Social Entrepreneurship (Master), University of Cologne
Fall 2015,16	Strategic Human Resources Management (Master), University of Cologne
Fall 2013	TA Empirical Methods (Master), University of Zurich
Fall 2012	TA Mathematics for Economists (Master), University of Zurich
Spring 2010	TA Workshop in Law & Economics (Master), University of Zurich and ETHZ
Spring 2007	TA Macroeconomics (Master), LUISS University

PREVIOUS WORK EXPERIENCE

03/2011 - 03/2015	Research ant teaching associate at the Department of Economics, UZH
01/2011 - 09/2012	Part-time Economic consultant at "Give a Future Foundation", Addis Ababa
10/2009 - 03/2011	Research ant teaching associate at the Center of Law & Economics, ETH-Zurich
Fall 2009	External research collaborator, Oxford Poverty & Human Development Initiative, University of Oxford

GRANTS, AWARDS, AND SCHOLARSHIPS

2016	Nominated for the Distinguished CESifo Affiliate Award in Behavioral Economics
2014	Doc.Mobility fellowship, Swiss National Science Foundation
2014	Best Paper Award on Public Organizations sponsored by UniCredit & Universities Foundation
2014	SPI PhD Grant sponsored by University of Chicago and John Templeton Foundation
2008	Luca D'Agliano Scholarship sponsored by Fondazione Luigi Einaudi
2008	Scholarship sponsored by LUISS University
2007	Angelo Costa Economics Theses Award sponsored by Rivista di Politica Economica
2007	Scholarship sponsored by Ente Luigi Einaudi
2007	Scholarship sponsored by LUISS University

SEMINARS, CONFERENCES & SUMMER SCHOOLS

Invited Talks

2019	Humboldt-University, University of Regensburg, Leibniz University Hannover
2018	University of Bern, Politecnico di Milano, TUM, CESifo Area Conference on Behavioral Economics (LMU), Goethe University Frankfurt
2016	CESifo Area Conference on Behavioral Economics (LMU), Workshop on Pro-social Motivation at Work (Erasmus school of economics), Max Planck Institute (Bonn), University of Zurich
2015	UC3M, NHH, Columbia Business School, CMU, IESE Business School, University of Cologne, University of Konstanz, Humboldt University, University of Amsterdam, CEMFI, LMU, Maastricht University
2014	Rady School of Management (UCSD), Universitat de Barcelona, Workshop on Public Organizations (University of Vienna), N.G.O Workshop (University of Warwick), LMU, University of Oxford
2013	Center for Law & Economics (ETH-Zurich)
2012	N.G.O Workshop (LSE - STICERD)

2009 OPHI Seminars (University of Oxford)

Other Conferences and Workshops

2017-8 Workshop on Experimental Economics and Entrepreneurship (Copenhagen Business School), Annual meeting of the Committee for Organizational Economics (University of Hamburg)

2015-6 ECBE (discussant), Conference on Morality, Incentives and Unethical Behavior (poster session)

2014 SPI Annual Conference (University of Chicago), CEPR Workshop on Incentives, Management and Organizations (Goethe University Frankfurt), ZWE (Solothurn), Zurich Workshop in Behavioral and Experimental Economic Research

2013 Workshop in Behavioral Economics and Experimental Research (UNIL), ZWE (Schaffhausen), Workshop on the Law & Economics of Intellectual Property and Competition Law (Max Planck and ETH-Zurich), IMEBE (Madrid), EPCS (Zurich)

2012 ZWE (Lucerne)

2010 EPCS (Izmir), ISNIE (Stirling), CPRC (Manchester)

Summer and Spring Schools

2016 Summer Institute on Field Experiments, University of Chicago

2014 Russell Sage Foundation Summer Institute in Behavioral Economics

2013 Spring School in Behavioral Economics, UCSD

REFEREEING

ECBE (conference), Economica, European Economic Review, Games and Economic Behavior, German Economic Review, Journal of Economics & Management Strategy, Journal of Economic Behavior & Organizations, Journal of Human Resources, Journal of Industrial Economics, Journal of Public Economics, Labor Economics, Management Science, National Science Foundation (grant), Proceedings of National Academy of Science, SMYE (Conference), Social Choice and Welfare, Strategic Management Journal

MEDIA

DIRE, ENACTUS Brazil, ENACTUS Italy, Forbes, HBR.org, Pressenza Italia, Sueddeutsche, Zeit

LANGUAGES

Italian (Native), English (Fluent), French (Fluent), German (B2.2), Spanish (Intermediate)